



FIRST YEAR – FALL SEMESTER

Dept. No.		Hrs.	Gr.
BUS 110	Introduction to Business	3	___
ENG 101	English Composition I ¹ OR ENG 113 Professional Technical Writing ¹	3	___
MAT 113	Introduction to Contemporary Mathematics OR BUS 111 Business Mathematics	3	___
MKT 113	Principles of Marketing I	3	___
MKT 130	Sales I	3	___
		<u>3</u>	___
		15	

SECOND YEAR – FALL SEMESTER

Dept. No.		Hrs.	Gr.
BUS 222	Legal/Social Environment of Business	3	___
BUS 235	Business Correspondence	3	___
BUS 255	Customer Service	3	___
CIS 207	Computer Applications for Business	3	___
ECO 201	Introduction to Macroeconomics OR ECO 202 Introduction to Microeconomics	<u>3</u> 15	___

SECOND YEAR – SPRING SEMESTER

FIRST YEAR – SPRING SEMESTER

Dept. No.		Hrs.	Gr.
ACC 100	Business Accounting	3	___
IAI Humanities/Fine Arts Elective OR IAI Physical Science/Life Science Elective		3	___
SPE 115	Speech	3	___
Business Elective ²		3	___
Business Elective ²		<u>3</u>	___
		15	

Dept. No.		Hrs.	Gr.
ACC 105	Payroll Accounting	3	___
MGT 112	Principles of Management	3	___
MGT 228	Small Business Management	3	___
MKT 224	Advertising	3	___
PSY 132	General Psychology	<u>3</u> 15	___

Fall Only Courses:

BUS 255
MKT 130
MKT 113

Spring Only Courses:

ACC 105 MKT 224
CIS 105
CIS 245
MGT 112
MGT 228

¹ Requires a grade of "C" or higher.

² Business electives may include the following prefixes: ACC, BUS, CIS, ECO, MGT, MKT (recommended CIS 104, CIS 120, CIS 220, CIS 225, CIS 240, CIS 245)

The Small Business Management AAS Degree (BUS 2006) is the parent program to:

- Business Management Certificate Program (BUS 2007)

The minimum general education component for the Associate in Applied Science degree requires satisfactory completion of at least 15 semester credits of coursework distributed over the disciplines of Communications, Mathematics, Arts and Humanities, Physical and Life Sciences, and Social and Behavioral Sciences. The curriculum guide for each Associate in Applied Science degree program will spell out the course requirements or options available for satisfying the general education component. With appropriate justification and in consultation with your academic advisor, a request to substitute a course for one recommended in this guide may be granted with the appropriate approvals from the Department Chair, Dean for Instruction and Vice-President for Instruction. However, no substitutions are allowed in Groups I-III (General Education Component; GECC) of the curriculum guide (see the Associate in Applied Science general degree requirements worksheet in the John A. Logan College Catalog).

Students planning to transfer and pursue a baccalaureate degree should, when given a choice, enroll in the general education course that is IAI GECC approved and articulated with participating Illinois institutions.

*John A. Logan College reserves the right to modify this curriculum guide as needed.
Please verify with your academic advisor the accuracy and time lines of this document.*

Effective Date: Fall 2017

Career Opportunities: entry-level management positions in retail management, sales management, office management, and restaurant management; possible career opportunities within local, state, and federal government agency facilities.