

Finance

INVESTMENT I (NATIONAL ACTIVE AND RETIRED FEDERAL EMPLOYEE ASSOCIATION (NARFE) (6ACE 111).

National Active and Retired Federal Employees' Association (NARFE) presents Pre-Retirement Seminars. Come, Learn how to plan for your federal retirement. Students will hear about eligibility, financial considerations, and benefits for federal employees. Contact Jim Shull at 618-841-7861.

Sessions: 1, Tuition: \$46.00, Fee: \$30.00

Section No. 1: John A. Logan College, Room H128, Meets Wednesday beginning March 14 (**Late Start**), 8:30A-4:30P, Instructor: Sue Warner

MARKETING: REAL WORLD APPLICATIONS (6ACE 302).

This course covers basic marketing and public relations theory and practice, concentrating on the development of marketing strategy, effective promotion, branding, and even planning along principles used to get effective media coverage. Course is designed for the business owners or general public interested in public relations and marketing.

Sessions: 10, Tuition: \$92.00

Section No. 1: John A. Logan College, Room E206, Meets Thursday beginning January 26, 6:00P-8:00P, Instructors: Jeremy Pinkston, Marketing Director at Black Diamond Harley Davidson

STOCKMARKET 105 (MAKING MONEY WITH TECHNICAL ANALYSIS AND JAPANESE CANDLESTICKS) (PS 742).

In this seminar, you will learn advanced technical analysis techniques and strategies and how to use them for maximum profitability. Additional instruction using Japanese Candlesticks is included. A special emphasis on David's proprietary Institutional Action Zone theory will be covered. This theory will show you where the big money-institutions are trading resulting in a significant difference in your trading strategy and profitability.

Requirements: A basic knowledge of charting is needed.

Sessions: 1, Fee: \$79.00

Section No. 1: John A. Logan College, Room H127, Meets Friday beginning January 27, 9:00A-4:30P, Instructor: David England

STOCK MARKET 106 (DIVIDENDS-DIVIDENDS-DIVIDENDS-HOW TO MAKE MONEY IN A SIDEWAYS OR A BEAR MARKET) (PS 743).

Learn how to build financial wealth using dividends and distributions. David will cover how dividends work and how you can put them to work for you. Many aspects of investing with dividends will be covered including; how to scan for the best investment candidates, how and when they pay dividends and the tax consequences. Several types of dividend paying investment vehicles will be covered; securities that pay monthly instead of quarterly and how to use these exciting vehicles TAX FREE!

Sessions: 1, Fee: \$79.00

Section No. 1: John A. Logan College, Room H127, Meets Friday beginning February 24 (**Late Start**), 9:00A-4:30P, Instructor: David England

STOCK MARKET 107 (INTRO TO OPTIONS AND FUTURES) (PS 745).

The objective of this seminar is to give a general introduction to options and futures and an understanding of these vehicles for trading and risk management purposes. Advantages and disadvantages will be covered along with: important terminology, the basic uses for hedging and the inherent risks associate with trading these vehicles. An introduction to the most popular option and futures brokers will also be covered.

Sessions: 1, Fee: \$79.00

Section No. 1: John A. Logan College, Room H127, Meets Friday beginning March 30 (**Late Start**), 9:00A-4:30P, Instructor: David England



STOCK MARKET 108 (TRADING STRATEGIES – PROVEN STRATEGIES TO BUILD FINANCIAL WEALTH FOR YOU AND YOUR FAMILY) (PS 746).

During this exciting full day seminar, David will introduce you to several of his proprietary trading strategies designed for the beginner to the advanced trader. Learn the “Rip Van Winkle”, “the Heartbreak Hotel” plus much more. Also included will be the extremely popular “Earnings Run Play” that will definitely get your attention. A Q&A session is included.

Sessions: 1, Fee: \$79.00

Section No. 1: John A. Logan College, Room H127, Meets Friday beginning April 20 (**Late Start**), 9:00A-4:30P, Instructor: David England