

## *Management (MGT)*

### **MGT 112 Principles of Management**

3 Hours

Prerequisites: None  
3 hours weekly (3-0)

This course is designed to introduce the concepts, terminology, principles, practices, and techniques of management. Emphasis is placed on managing in a diverse, global, technologically driven, fast-changing economic environment. The four basic management functions of planning, organizing, leading and controlling will be explored in the course.

### **MGT 116 Supervisory Techniques of Management**

3 Hours

Prerequisites: None  
3 hours weekly (3-0)

This course is designed to provide preparation in areas such as the functions of organizations, communication, personnel management, leadership, motivational factors, employee appraisal, productivity, and career paths for supervisors.

### **MGT 225, 226 Coordinated Marketing Mid-Management Training**

3 Hours

Prerequisites: Consent of Chair of Department of Business  
15 hours weekly (0-15)

This course is designed to provide students with an opportunity to apply knowledge and skills acquired in the classroom to actual employment applications. Students will work in approved business and industry setting; the instructor-coordinator and the on-the-job supervisor will assist students in determining learning objectives, upgrading skills, and strengthening weaknesses.

### **MGT 228 Small Business Management**

3 Hours

Prerequisites: BUS 110  
3 hours weekly (3-0)

Attention is focused upon the proper procedures for developing and operating a profitable small business, both Internet and brick and mortar. Students will be introduced to the types of decisions faced by entrepreneurs and managers in on-going firms, and the application of professional business disciplines.

### **MGT 240 Office Management**

3 Hours

Prerequisites: None  
3 hours weekly (3-0)

The principles of management as applied to office situations. Emphasis is placed on the role of the office in business management; office organization; physical facilities and layout of the office; office services, procedures, standards and controls, and supervision.